



(866) 690-1242

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GENERAL INFORMATION

Runs multi-user	Yes
Runs multi-location and: - Permits enterprise view of multi-location networks - Data is "live"	No
Uses wireless technology	No
Remote access for specific users	Yes
Produces clear, accurate, and professional looking Repair Orders / Estimates.	Yes
Is it VISTA (32 & 64 bit) - compatible?	Yes

INVENTORY

Tracks cores and core returns	Yes
Tracks new merchandise returns	Yes
Tracks defective merchandise returns	No
Ability to mount multiple vendors Master Parts files for parts comparison	Yes
Tracks outside purchases - attached parts to inventory items	No
Can inventory be sold by markup, margin and list minus?	Yes
Offers tiered pricing structure based on customer level (discounting)	Yes
Can you set up parts pricing matrix to determine the sales price by vendor or parts type?	No
Allows more than four price matrices based on cost	No
Allows inventory price changes and stock items - information	Yes
User may enter outside purchases and stock items - information goes to inventory, A/P and gives profit margin alert	Yes
Allows electronic parts ordering	No
Program has a profit margin alert	Yes
Offers flexibility in finding, ordering and reporting inventory	Yes
Multiple fields to group inventory - Vendor, Manufacturer, Brand, Line	Yes
Master Parts File integration to vendors CD's	Yes
Automatic generation of Purchase Orders based on reorder needs	Yes
Protects inventory records from deletion and changes to quantity on hand	Yes

REPORTS

Inventory ledger — with beginning inventory, purchases, adjustments, sales, ending inventory, including vendor invoice numbers and RO numbers	Yes
By sales department — day, week, month to date. Shows units, sales, cost of sales and gross profit (one report) by sales adviser	Yes

By inventory item — shows sales dollars, by the month for the entire year; same report shows units	Yes
Physical inventory sheet — option to show or not (user's choice) current unit levels with the ability to print by group, description and location	Yes

LABOR/ MAINTENANCE FUNCTIONS

Includes a complete list of each type of labor shop does, with pricing - where applicable; allows for ample description, location	Yes
When importing ALLDATA/ACTIVANT/MITCHELL labor, has tracking system for all labor types, provides vehicle-specific maintenance information with labor times	No

TRACK TECHNICIAN PRODUCTIVITY

Both parts and labor	Yes
Reports technician productivity and commissions due	Yes
Allows for split jobs	No
Allows for autoflagging of labor activity	No
Time clock also allows employees to use as attendance time clock	

CUSTOMERS

Search for customers in the database and after selecting customer, choose customer's vehicle(s) from drop-down menu (or other similar capability)	Yes
Can new customer information be obtained by doing reverse lookup by phone or code search to integrated databases to create a new customer record?	No
Fields for home, work, mobile and fax numbers	Yes
Identifies preferred method of contact (phone, e-mail, mail)	Yes
Field for e-mail address	Yes
Can e-mail price quote and marketing information	No
Offers multiple price levels for type of customer	Yes
Easily view customer history, dollars spent, number of invoices, last visit	Yes
Assess late fees for past due balance	Yes
Run aged receivables report on past due balance	Yes
Integrates with any third-party CRM firms for shops that don't want to do their own follow-up?	Yes

VEHICLES

Can quickly enter all vehicle information. Includes drop-boxes (or similar capability) with Year/Make/Model/Body/Engine-Fuel	Yes
Includes fields for P/S, ABS, A/C, FI, Air Pump, FWD, tire size and other information needed when calling for part	Yes
Scans VIN for electronic entry	Yes
VIN decoding	Yes
Includes memo field for vehicle	Yes
Provides vehicle inspection date entry	Yes
Complete vehicle history and flexibility	Yes
History kept as long as user wishes	Yes
Delete car and information when sold or transferred to new owner	Yes
Change license plate number if necessary	Yes
Summary version of invoice and complete invoice available	Yes
Avoid listing the same car for the same customer more than once	Yes

POINT OF SALE

SCHEDULING

Includes an appointment calendar for scheduling, deliveries, meetings, etc.	Yes
A printable, flexible schedule tracking the vehicle through all stages of repair from estimate, work order, invoicing and history	Yes
Schedule allows tracking of estimated job times for the daily hour total	No

INVOICING - what does it look like, and how flexible is it

Unlimited labor and parts per Repair Order	Yes
Estimate	Yes
Tech work sheet	Yes
Work order/authorization form	Yes
Invoice	Yes
Find "work in progress" customer by name, invoice number or vehicle ID	Yes
Check customer histories and part availability from POS screen	Yes
Ability to add a customer from POS screen	Yes
Quick estimate for quoting tires with balancing, stems, taxes, disposal, etc.	Yes
Ability to bill diagnostic charges	Yes
Connection to Quick Quote & All Data labor guides - smooth and simple	Yes
Creates canned job & labor codes for easy entry of common & repetitive jobs	Yes
Unlimited number of canned jobs may be created	Yes
Allows for customer creation of easy to remember canned job codes	Yes
Subtotal each job type on customer invoice	Yes
E-mail estimates	No
Flexible user defined descriptions of services performed	Yes
Fax estimates	Yes
Discounts, canned and able to set up for all types	Yes
Jobs that are not sold can be easily converted to recommended and stay with that vehicle	Yes
Drop-down lists for parts and labor available at invoice line	Yes
Counter sale option	Yes
Cash drawer linked to computer system	Yes
Split payment availability	Yes
Adds HAZ-MAT and shop supply charges automatically	Yes
Spell check	No
Internal word processor	No
System integrates with local parts stores CD's to automate purchases	Yes

MANAGEMENT FEATURES

Margin by job	Yes
Ability to departmentalize sales - cost of sales and inventory	Yes
Flexibility - ability to create unique reports	No
Exports to accounting software	Yes
Has accounting software integrated	Yes
Monthly profit and loss statement	Yes
Payroll	No
System has security measures built in	Yes

CUSTOMER FOLLOW-UP

Information can be exported to a word processing program	Yes
Increases sales by notifying you of prior recommendations and services due when opening a new Repair Order	Yes
Customer reminder preference phone, e-mail, mail?	No
Send promotional email/mail	Yes
Reminder notices based on service performed and/or time and mileage	Yes
Notices based on type of car and product	Yes
New customer thank you note	Yes
Ability to send notice for service not yet performed based on mileage and/or year of car	Yes
- Choice - (E)-mail, (M)ail, (B)oth	Mail
Track initial source of customer visit	No
Track sales from current direct mail, coupons, Web site, etc.	No
Send e-mail/mail reminders	Yes
- Choice - (E)-mail, (M)ail, (B)oth	Mail